

# **Investor Presentation**

FIRST QUARTER 2024



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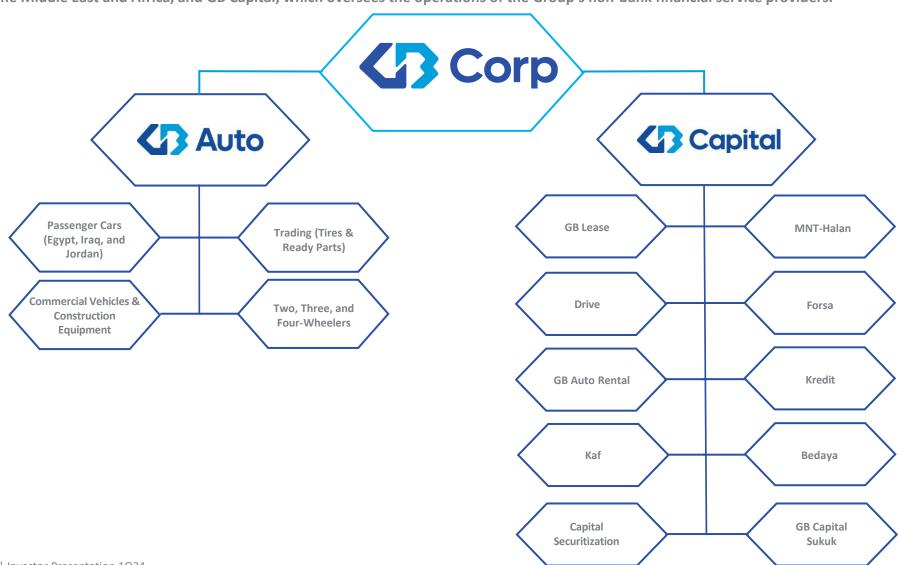
# Outline

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GB Corp is a leading automotive company in the Middle East and Africa and non-bank financial services provider in Egypt. The company operates under two distinct segments: GB Auto, which operates the core automotive business and encompasses four primary lines of business across the Middle East and Africa, and GB Capital, which oversees the operations of the Group's non-bank financial service providers.





The Group has an established regional footprint with a strong portfolio of top global brands.

#### **GB** Auto $\langle \Delta \rangle$ HAVAL **Passenger Cars** CHERY EICHER FUSO) **Commercial Vehicles** & Construction Equipment Motorcycles & **BAJAJ** LIFAN Three-Wheelers GOOD YEAR THUNDERER SUNFULL IIIEST LAKE. **Trading** DOUBLECOIN

#### **GB CAPITAL**

























#### **Consolidated Financial Highlights**

GB Corp navigates challenging market conditions to record a strong start to the year with solid top and bottom-line growth

#### Revenues

GB Corp recorded revenues of EGP 9,006.2 million in 1Q24, representing a 2.4% q-o-q and 89.9% y-o-y increase on the back of solid performance at both the Auto and Capital segments.

#### **Gross Profit**

GB Corp's gross profit more than doubled year-on-year to reach EGP 2,563.5 million in 1Q24 yielding an expanded margin. This growth is attributable to management versatility in dealing with difficult market conditions.

#### **EBIT**

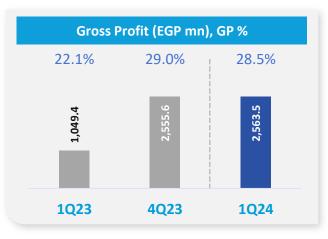
The Group's EBIT fell by 7.6% q-o-q, but more than doubled year-on-year to reach EGP 1,708.6 million in 1Q24, mainly driven by an expanded top-line figure, coupled with enhanced efficiency and cost management.

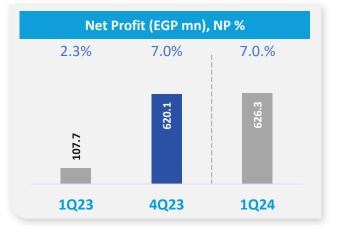
#### **Net Profit**

GB Corp's bottom-line was stable quarter-on-quarter and grew by 481.6% y-o-y to EGP 626.3 million, yielding an expanded margin of 7.0% versus 2.3% in 1Q23.















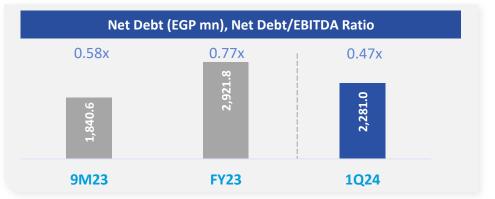
#### **GB Auto Key Financial Highlights**

#### GB Auto











GB Auto is comprised of diverse operations that span the value chain from manufacturing and assembly to sales, after-sales, and trading.\*

Passenger Cars	Trading	Egypt CV&CE	Two, Three, and Four-Wheelers
Assembly:  Passenger car CKD and imported CKD kits in Egypt  Imported CKD kits with a production capacity of c.80,000 units per year in Egypt  Sales & Distribution:  CBU vehicles in Egypt and Iraq	Ready Parts Distribution:  Distribution of spare parts for passenger cars, motorcycles, and commercial vehicles in Egypt and Iraq Largest cross-country network of its kind Tires Distribution: Passenger car, van, truck, construction equipment, and bus tires in Egypt	Assembly: • Trucks Manufacturing: • Bus bodies • Trailers/superstructures Sales & Distribution: • Trucks • Buses • Trailers/superstructures • Construction/farming equipment	Assembly: • Motorcycles CKD assembly Manufacturing: • Motorcycles components at the Badr Facility Sales & Distribution: • Motorcycles • Tricycles • Four-wheelers
71.6%  1Q24 GB Auto Revenue Contribution	1024 GB Auto Revenue Contribution	9.6%  1Q24 GB Auto Revenue Contribution	3.1%  1Q24 GB Auto Revenue Contribution
5-Year CAGR 13.0%	5-Year CAGR 19.0%	5-Year CAGR 10.0%	5-Year CAGR -21.0%

<sup>\*</sup>GB Auto has one secondary line of business, Others, which consists of pre-owned passenger cars, pre-owned commercial vehicles, and retail.



#### **PASSENGER CARS**





- GB Auto witnessed difficult operating conditions in Egypt on the back of limited FX availability and import restrictions at the beginning of the quarter, coupled with a slowdown in demand following the floatation of the EGP at the end of the quarter.
- Despite the headwinds, the PC LoB recorded solid financial and operational results, primarily due to improved pricing strategies and an enhanced product mix in Egypt as well as solid growth in its Iraqi operations.
- During the quarter, GB Auto maintained its market leading position in the passenger car segment, with a market share of 30.6% in Egypt. Additionally, it continued to grow its presence in Iraq with an expanded market share of 8.8% in 1Q24.



#### **PASSENGER CARS**

The LoB's volumes in Egypt and Iraq grew both quarter-on-quarter and year-on-year by 3.6% and 70.6%, respectively, driven by rising demand for the MG brand in Iraq as well as improved supply in Egypt. Consequently, the PC segment recorded solid revenue growth of 7.9% q-o-q and 134.8% y-o-y to reach EGP 5,481.1 million in 1Q24. The increase in revenues is attributable to an enhanced product mix and improved pricing strategies in Egypt as well as a solid expansion in GB Auto's operation in Iraq. It is also worth noting that GB Auto recently launched the distribution of the MG brand in Jordan. In addition, GB Auto secured the exclusive representation of the JAC brand in Iraq, building on its success with the MG brand.

		1Q23	4Q23	1Q24	Q-o-Q	Y-o-Y
CBU Sales Volume	(Units)	2,593	2,963	3,033	2.4%	17.0%
CKD Sales Volume	(Units)	1,730	4,154	4,340	4.5%	150.9%
<b>Total Sales Volume</b>	(Units)	4,323	7,117	7,373	3.6%	70.6%
Sales Revenue*	(EGP million)	2,334.0	5,080.0	5,481.1	7.9%	134.8%

<sup>\*</sup> Sales revenue includes the after-sales operations of the LoB



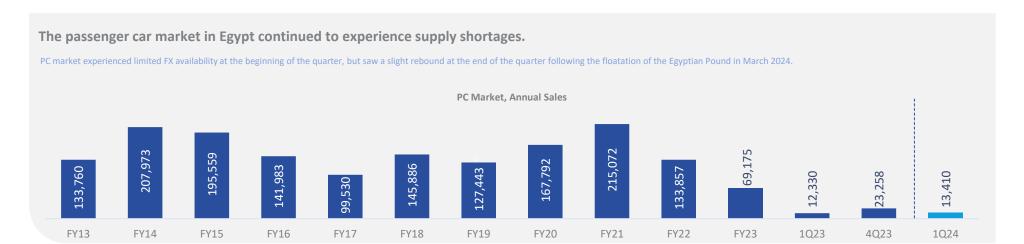
# Passenger Cars After-Sales Facilities

43

Show rooms Service Centers



#### **EGYPT PASSENGER CARS MARKET**







Sources: Automotive Marketing Information Council (AMIC); International Monetary Fund, World Bank, Business Monitor International, CIA World Fact Book, GB Auto Research.

 $\hbox{**Figures are taken from World Bank}.$ 

<sup>\*</sup>Please note that this figure refers to passenger cars only, while the motorization figures of the other countries in this graphic refer to cars, buses, and freight vehicles but do not include two-wheelers.



#### **Trading Business**

The segment, which encompasses Ready Parts distribution in Egypt and Iraq and the tires business in Egypt, recorded solid revenue growth of 18.6% q-o-q and 69.8% y-o-y to record EGP 853.8 million. This revenue growth was primarily driven by improved supply conditions as well as healthy demand for GB Auto's range of brands on both the Ready Parts and tires fronts. Additionally, LoB's performance was supported by improved pricing strategies, which helped offset the impact of high inflationary pressures in Egypt.

		1Q23	4Q23	1Q24	Q-o-Q	Y-o-Y
Tires Revenue – Egypt	(Units)	342.2	542.9	675.2	24.4%	97.3%
Ready Parts – Egypt & Iraq	(Units)	160.7	176.9	178.6	1.0%	11.1%
Sales Revenue	(EGP million)	502.9	719.8	853.8	18.6%	69.8%

	Tires in Egyp	t	
<b>ZLASSA</b> YOKOHAMA	DOUBLE COIN WEST LAKE.	<b>@DOUBLECOIN</b> GOOD FYEAR	WEST LAKE, GOOD YEAR
GOOD YEAR THURDERER	**LASSA THURDERER	WEST LAKE, SUNFULL	
SUNFULL WEST LAKE.	SUNFULL	THUNDERER	MIRF
Passenger car tires	Light truck tires	Truck tires	Off-the-road (OTR) tires



#### **EGYPT COMMERCIAL VEHICLES & CONSTRUCTION EQUIPMENT**

GB Auto's CV&CE line of business offers a range of commercial vehicle and construction equipment solutions in Egypt, including assembly, distribution, and manufacturing operations.



Despite the fall in bus sales volumes, the company continued to ramp up exports to the Middle East and Africa.



Truck volumes fell on the back of a shortage in supply.



Trailer volumes increased quarter-on-quarter.



Construction equipment volumes fell due to import restrictions.



The LoB operates eight service centers.

		1Q23	4Q23	1Q24	Q-o-Q	Y-o-Y
Bus Sales Volume	(Units)	151	209	76	-63.6%	-49.7%
Truck Sales Volume	(Units)	666	564	341	-39.5%	-48.8%
Trailer Sales Volume	(Units)	-	3	5	66.7%	-
Construction Equipment Sales Volume	(Units)	13	18	5	-72.2%	-61.5%
<b>Total Sales Volume</b>	(Units)	830	794	427	-46.2%	-48.6%
Sales Revenue*	(EGP million)	538.3	901.3	738.5	-18.1%	37.2%

<sup>\*</sup> Sales revenue includes the after-sales operations of the LoB



#### Two, Three, and Four-Wheelers

The quarter-on-quarter decrease came on the back of limited FX availability and import restrictions impacting motorcycle inventories. Meanwhile, the year-on-year increase was driven by the introduction of a new tricycle product to offset the impact of the phasing out of three-wheelers following its ban in the Egyptian market.

		1Q23	4Q23	1Q24	Q-o-Q	Y-o-Y
Total Sales Volume	(Units)	2,111	5,177	3,015	-41.8%	42.8%
Sales Revenue*	(EGP million)	148.7	304.1	239.8	-21.1%	61.3%

<sup>\*</sup> Sales revenue includes the after-sales operations of the LoB





#### **GB Auto Income Statement**

(EGP million)	1Q23	4Q23	1Q24	Q-o-Q	Y-o-Y
Revenue	3,729.7	7,267.7	7,573.1	4.2%	103.0%
Inter-Segment Revenue	142.0	51.6	82.2	59.4%	-42.1%
Total Revenue	3,871.7	7,319.3	7,655.3	4.6%	97.7%
Cost of Sales	(2,853.3)	(5,170.6)	(5,277.4)	2.1%	85.0%
Inter-Segment Cost of Sales	(142.0)	(51.6)	(82.2)	59.4%	-42.1%
Total Cost of Sales	(2,995.3)	(5,222.2)	(5,359.7)	2.6%	78.9%
Gross Profit	876.4	2,097.1	2,295.7	9.5%	161.9%
Gross Profit Margin	22.6%	28.7%	30.0%	1.3	7.4
General, Selling & Administrative Expenses	(487.1)	(1,024.6)	(901.6)	-12.0%	85.1%
Other Operating Income	59.7	287.1	112.4	-60.8%	88.2%
Provisions (Net)	(13.7)	(145.8)	(30.0)	-79.4%	119.9%
Operating Profit	435.3	1,213.8	1,476.5	21.6%	239.2%
Operating Profit Margin	11.2%	16.6%	19.3%	2.7	8.0
Finance Cost	(198.9)	(243.0)	(400.9)	65.0%	101.6%
Investment Gains	-	(4.4)	-	-100.0%	
FOREX	(264.0)	(1,019.7)	(430.6)	-57.8%	63.1%
Net Profit / (loss) Before Tax	(27.6)	(53.3)	645.0	-	_
Income Tax	(65.0)	(121.9)	(239.1)	96.1%	268.0%
Net Profit / (loss) After Tax and Before NCI	(92.5)	(175.2)	405.9	-331.7%	-538.5%
NCI	12.0	220.2	(25.9)	-111.7%	-315.5%
Net Profit / (loss) After NCI	(80.5)	45.0	380.0	744.4%	-571.8%
EBITDA	533.2	1,291.0	1,549.5	20.0%	190.6%
EBITDA Margin	13.8%	17.6%	20.2%	2.6	6.5

### **Development of Working Capital for GB Auto**

(EGP million)	1Q23	2Q23	3Q23	4Q23	1Q24
Inventory*	4,871.8	5,693.2	5,539.9	6,366.1	10,459.3
Receivables	1,493.4	1,530.0	2,045.3	1,743.5	2,201.1
Advances	880.7	858.5	776.9	913.6	1,204.4
Debtors & Other Debit Balances	1,979.0	2,502.8	2,267.0	1,547.9	2,192.2
Payables	4,934.7	5,527.5	6,811.8	5,828.9	9,665.7
Working Capital	4,290.2	5,057.0	3,817.3	4,742.2	6,391.2

<sup>\*</sup> The quarter-on-quarter increase in inventory is attributable to the floatation of the EGP causing its devaluation against the USD from 31 EGP at the beginning of the period to c.48 EGP by the end of the quarter.

### **Key Ratios for GB Auto**

(EGP million)		1Q23	2Q23	3Q23	4Q23	1Q24
Net debt / Equity*	Units	0.36	0.46	0.24	0.39	0.22
Total Liabilities Less Cash / Equity	Units	1.29	1.45	1.34	1.39	1.32
Current Ratio	Units	1.15	1.14	1.15	1.16	1.23
Net Debt / EBITDA	Units	1.04	1.28	0.58	0.77	0.47
LTM EBITDA / Finance Cost	Units	3.46	3.11	3.15	3.50	3.74
Capital Employed **	EGP million	8,726.7	9,870.7	9,863.9	9,826.4	12,456.9
ROCE ***	%	24.0%	22.8%	28.3%	35.2%	40.0%

<sup>\*</sup> Net Debt for segments = (short term debt + long term debt + due to related parties - inter-segment + payables related to leasing expenses) - cash and cash equivalents

<sup>\*\*</sup> Average capital employed for segments at the end of the period = (property, plant and equipment + Intangible assets and go odwill + Investment property + inventories + Trade receivables + Debtors and other debit balance) - (Trade payables + Other current liabilities)

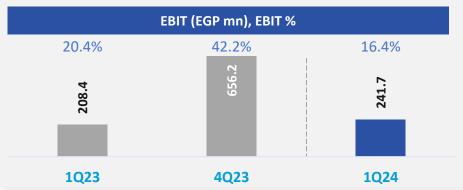
<sup>\*\*\*</sup> ROCE for segments = Last twelve months operating profit / average capital employed at the beginning and end of the period



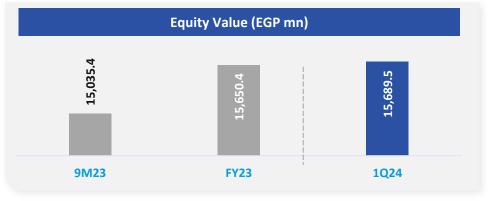


#### **GB Capital Key Financial Highlights**









GB Corp | Investor Presentation 1Q24

**GB** Capital



GB Capital is a leading non-bank financial services provider in Egypt and targets further growth through expanding its existing businesses and adding new services.

1Q24 Group Revenue Contribution







1Q24 Group Gross Profit Contribution

**Gross Profit Margin: 18.9%** 

#### Leasing



- Established in 2008, GB Lease provides business-to-business lease finance solutions. It is non-exclusive to GB Auto and caters to a diversified client base, ranging from multinationals, local corporates, and SMEs.
- Focuses on risk diversification by asset class, industry and clients; asset base covers all asset classes, including real estate, automotive and production lines. Portfolio tenor is mostly medium term.
- The LoB's recently launched factoring operation continued to gain traction in the market with its factoring portfolio more than tripling in 1Q24.

EGP 299.6 million\*

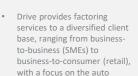


- Previously known as Haram Tourism Transport, GB Auto Rental joined GB Capital in late 2012, operating on a quasioperational lease basis.
- It is Egypt's premier vehicle fleet-leasing company, serving a select range of top-tier industrial, services private sector companies, multinationals, and financial institutions.
- Average tenor of the portfolio is three years.
- Company's service agreements entail vehicle acquisition, registration, maintenance, and insurance that extends to thirdparty damage and passengers.

EGP 68.6 million\*

#### **Consumer Finance**





 Operating under a robust credit policy, it maintains a well-developed portfolio, offers medium-term tenors, and focuses on risk diversification by product type, client base, and brands (where auto loans are concerned).

finance sector.



- Forsa is an easy-to-use mobile application that uses the BNPL concept for a diverse product range through its innovative platform.
- Forsa's merchant network reached over 1,300 merchants in more than 6,000 stores in 1Q24. This growth was driven by collaborations with additional brands as well as the inclusion of a broader range of products and services.
- Forsa expanded its product offering to include large-ticket financing.

EGP 1,083.2 million\*

#### **SME-Lending**



- Launched in 2023, Kredit is an FRA-regulated SME lending company, which provides financial solutions to SMEs across all segments in the Egyptian market.
- Kredit offers exceptional lending and mentoring services allowing SMEs to access vital financial support to achieve growth and sustainability.
- The Company aims to drive financial inclusion and support SMEs through a comprehensive suite of SMEfocused financial solutions.

EGP 12.3 mlilion\*

#### **Fintech**

#### mnt | 60 Halan

- Egypt's largest and fastest growing non-bank lender to the unbanked offering digital solutions, including lending, BNPL, e- commerce, payments, and on-demand logistics.
- MNT-Halan serves over 5
  million customers, of which 3.5
  million are financial clients and
  over 2 million are borrowers.
- MNT-Halan introduced its first physical store "Halan Mart, which covers a wide range of products.
- MNT-Halan launched the "Halan" card, which gained significant tracting in the market with 1,300 cards being distributed per day.

MNT-Halan's user grew 61.8% y-o-y to reach 2.3 million

<sup>\*</sup>Before intercompany eliminations.



GB Capital's strategy is to benchmark operations against the best in the field, building on strict and robust credit, risk classification and provisioning policies developed for each industry.





Automotive	
Automotive	
	43%
Real Estate	42%
Machinery & Equipment	2%
Commercial	3%
Other	9%
other	

Supplementary Financial Information – GB Capital (Excluding MNT-Halan)		1Q23	FY23	1Q24
Net Portfolio Assets	(EGP mn)	6,640.2	8,980.5	10,694.8
Debt / Equity	Х	0.35x	0.43x	0.53x
Equity / Loan Portfolio	%	219.4%	174.3%	146.7%
Annualized Return on Avg. Equity (ROAE) - Excluding NCI*	%	13.8%	20.8%	14.1%
Annualized ROAA [Annualized the period EBIT pre-funding costs after tax / average assets of period]	%	7.3%	11.4%	10.2%
Annualized net interest margin (%) [(interest income - interest expense) for the last quarter X 4 / average portfolio size for the quarter]	%	7.03%	6.6%	7.0%
Provision for portfolio :				
Provision (BS) / Loan portfolio %	%	3.94%	3.29%	2.6%
Provision (BS) / NPL % (Coverage ratio)	%	102%	108%	94%
NPL / Loan portfolio %	%	3.88%	3.05%	2.8%

## **GB Capital Income Statement (Before Elimination)**

(EGP million)	1Q23	4Q23	1Q24	Q-o-Q	Y-o-Y
Revenue	751.8	1,022.3	889.0	-13.0%	18.2%
Interest Income	270.9	533.5	575.4	7.9%	112.4%
Total Revenues	1,022.7	1,555.7	1,464.4	-5.9%	43.2%
Cost of Sales	(682.2)	(701.1)	(786.1)	12.1%	15.2%
Cost of Funds	(165.2)	(382.0)	(402.3)	5.3%	143.5%
Total Cost of Revenues	(847.5)	(1,083.1)	(1,188.3)	9.7%	40.2%
Gross Profit	175.3	472.6	276.1	-41.6%	57.5%
SG&A	(158.3)	(204.5)	(215.4)	5.3%	36.1%
Provisions	(37.1)	(37.7)	(9.9)	73.6%	73.2%
Operating Profit	(20.1)	230.4	50.7	-78.0%	352.0%
Other Income	6.3	14.8	8.9	-39.7%	40.5
Income from associates*	222.1	411.0	182.1	-55.7%	-18.0%
EBIT	208.4	656.2	241.7	-63.2%	16.0%
Other Interest & Similar Income	5.1	14.9	24.3	63.2%	376.5%
FOREX	(1.3)	(5.2)	46.6	-	-
EBT	212.1	665.9	311.2	-53.0%	47.4%
Income Tax	(14.4)	(35.8)	(50.2)	40.0%	247.4%
Profit After Tax & Before NCI	197.7	630.1	261.0	-58.3%	32.8%
NCI**	8.3	53.7	14.8	-72.4%	78.0%
Net Profit After Tax & NCI	189.4	576.4	247.7	-57.0%	30.8%
Breakdown of Revenue By Company					
GB Lease	129.0	369.0	299.6	-18.8%	132.3%
Drive	847.4	1,113.9	1,083.2	-2.8%	27.8%
GB Auto Rental	46.0	65.1	68.6	5.2%	49.0%
Capital Securitization	0.3	1.8	0.6	-70.0%	66.7%
Kredit	-	5.8	12.3	112.5%	-
Total	1,022.7	1,555.7	1,464.4	-5.9%	43.2%

<sup>\*</sup>Includes MNT-Halan, Bedaya and Kaf

<sup>\*\*</sup> Includes 45% of GB Lease





# **Corp** Income Statement by Segment

	1Q24							
(EGP million)	GB Auto	GB Capital	Elimination	GB Corp				
Revenues	7,573.1	1,433.1	-	9,006.2				
Inter-segment revenues	82.2	31.3	(113.6)	-				
Total revenues	7,655.3	1,464.4	(113.6)	9,006.2				
Cost of sales	(5,277.4)	(1,165.2)	-	(6,442.6)				
Inter-segment cost of sales	(82.2)	(23.1)	105.4	_				
Total Cost of Sales	(5,359.7)	(1,188.3)	105.4	(6,442.6)				
Gross Profit	2,295.7	276.1	(8.2)	2,563.5				
General, selling and administrative expenses	(901.6)	(215.4)	0.6	(1,116.3)				
Other operating income	112.4	8.9	(2.1)	119.3				
Provisions (Net)	(30.0)	(9.9)	-	(40.0)				
Operating profit	1,476.5	59.6	(9.6)	1,526.5				
Finance cost / income	(400.9)	24.3	8.2	(368.4)				
Income from associates	-	182.1		182.1				
FOREX	(430.6)	46.6	-	(384.0)				
Net profit / (loss) before tax	645.0	312.7	(1.4)	956.3				
Income tax	(239.1)	(50.2)	-	(289.3)				
Net profit / (loss) after tax and before NCI	405.9	262.5	(1.4)	667.0				
NCI	25.9	14.8	-	40.7				
Net profit / (loss) after NCI	380.0	247.7	(1.4)	626.3				

# **GB Corp Balance Sheet by Segment**

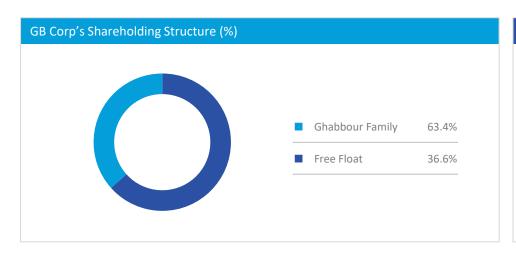
Integrile Asser's Bosoniel Asser's Bigner IIII Per Assert Righer IIII Per Assert Right IIII Per Assert		As at 31 March 2024						
Integrile Asser's Bosoniel Asser's Bigner IIII Per Assert Righer IIII Per Assert Right IIII Per Assert	(EGP million)	GB Auto	GB Capital	Elimination	GB Corp			
Asser   Egypt of Use   10.00   1.00	Property Plant & Equipment	6,155.1	494.6	14.8	6,664.5			
Payments   100   12,88   15,195   16,705   16,	Intangible Assets & Goodwill	344.3	1.6	-	345.9			
Internation   1,24	Asset Right of Use	601.9	99.6	(7.4)	694.0			
Notes Receivable	Payments Under Investment	0.0	-	-	0.0			
Ober Debt Balbreg         6         834         .         836           Delever Data Assets         1904         .	Investments in Subsidiaries (GB Capital)	324.9	12,368	(1,961.3)	10,731.4			
Investments Property   90,0   1   1,000   1,	Notes Receivable	3.4	7,084.7	(418.0)	6,670.1			
Deferent fax Assers	Other Debit Balance	-	63.4	-	63.4			
Non-Current Assets   7,109	Investments Property	90.9	-	-	90.9			
Asset helfor Sale	Deferred Tax Assets	190.4	-	-	190.4			
Investories   10,493   13.6   - 10,4725   14,983   13.6   - 10,4725   14,983   14,983   14,983   14,983   14,983   14,983   14,983   14,983   14,983   14,983   14,983   14,984   14,985   14,984   14,985   14,984   14,985   14,984   14,985   14,984   14,985   14,984   14,985   14,985   14,984   14,985   14,	Non-Current Assets	7,710.9	20,111.6	(2,372.0)	25,450.3			
Tode Receivables         2,20.1         2,886.9         (104.2)         4,983.8           Adwance Payments to Suppliers         1,204.4         47.2         -         1,235.4           Debtors & Other Debit Balance         2,292.2         458.9         -         2,551.1           Due from Related Parties - Inter-Segment         166.4         26.9         (80.3)         -           Cash and Cash Equivalents         5,566.2         1,454.1         -         7,000.3           Cash and Cash Equivalents         3,011.0         1,454.1         1         7,000.3           Cash and Cash Equivalents         1,454.1         1         7,000.3         7,000.3           Cash and Cash Equivalents         1,454.1         1         7,000.3         7,000.3         7,000.3         7,000.3         7,000.3         7,000.3         1,000.3 <td>Asset held for sale</td> <td>-</td> <td>855.0</td> <td></td> <td>855.0</td>	Asset held for sale	-	855.0		855.0			
Advance Payments to Supplies   1,204	Inventories	10,459.3	13.6	-	10,472.9			
Debtors & Other Debt Balonce	Trade Receivables	2,201.1	2,886.9	(104.2)	4,983.8			
Debtors & Other Debit Balance         2,192.2         48.9.9         -         2,651.1         5,264.2         De from Related Parties         134.5         39.9.8         (2.1)         5,562.2         1.50.1         5,562.2         1.50.1         1.50.2         7,080.3         2.50.1         1.50.2         1.50.2         7,080.3         2.70.00.3	Advance Payments to Suppliers	1,204.4	47.2	-	1,251.6			
Due from Related Parties - Inter-Segment         653.4         269         (690.3)           Cash and Cash Equivalents         5,563.2         1,454.1         - 7,090.3           Cash and Cash Equivalents         22,501.1         6,142.4         (796.6)         27,747.1           Total Assets         30,712.0         26,754.0         (318.9)         1,085.5           Share Capital Premium         1,085.2         - 1.08         (1,645.5)         - 1.08           Legal Reserves         1,085.5         247.2         4.2         6,936.7           Rock Reserves         6,585.0         247.2         4.2         6,936.6           Rick Reserve         (6,585.0         247.2         4.2         6,936.6           Rick Reserve         (6,585.0         247.2         4.2         6,936.6           Rick Reserve         (6,00)         26.3         -         66.1           Rick Reserve         (8,00)         1,263.3         -         66.3           Rick Reserve         (8,00)         1,263.3         -         6.3           Rick Reserve         (8,00)         1,263.3         -         6.3           Net Income (Income) (Income)         1,200.0         1,263.0         1,200.0           <		2,192.2	458.9	-	2,651.1			
Cash and Cash Equivalents         5,536.2         1,454.1         -7,090.2           Current Assets         22,501.1         6,142.4         (796.6)         27,744.7           Carrent Assets         30,722.0         26,545.0         (3)18.5         35,257.3           Share Capital Temlum         1,087.5         3.18.0         (31.9)         1,085.5           Share Capital Femlum         1,087.5         1.08         1.08         1.08           General Reserve         1         1.08         1.08         1.08           Ceptal Reserve         5.31         1.08         1.08         1.08           Evaluation Commental Control         6,685.0         247.2         4.2         6,936.7           Risk Reserve         6,685.0         247.2         4.2         6,936.7           Risk Reserve Profit (Losses)         (80.0)         2,67.2         4.2         6,936.7           Net Income / Lossy (for The Period         380.0         2,47.7         (1.4         6,26.3           Total Sharchoffeet Squity Befor NCI         9,01.6         1,95.8         1,95.8         2,20,31.3           Total Equity         1,97.2         1,335.2         1,95.8         1,95.8         2,305.7           Total Equity         1,	Due from Related Parties	144.5	399.8	(2.1)	542.4			
Current Assets         22,501.1         6,142.4         (796.6)         22,842.5           Share Captal         30,212.0         26,245.0         (316.9)         10,855.5           Share Captal Premium         1,645.5         -         (1,645.5)         -           Legal Reserves         -         1,685.0         247.2         4.2         6,936.7           Private Reserve         -         6,685.0         247.2         4.2         6,936.7           Accumulated Profit (fusses)         (829.4)         13,378.9         5.7         21,515.5           Accumulated Profit (fusses)         (829.4)         13,378.9         5.7         21,515.5           Total Spating         9,501.6         14,956.9         1,556.8         22,501.9           Total Equity         1,072.6         732.6         1,556.8         1,350.8           Total Equity         1	Due from Related Parties - Inter-Segment	663.4	26.9	(690.3)	-			
Total Asset         30,112.0         26,245.0         31,865.5         53,297.2           Share Capital Femilum         1,087.4         318.0         319.9         1,085.5           Share Capital Femilum         1,045.5         -         1,085.5         -           General Reserve         -         1,088.5         10.8         -         610.1           Legal Reserve         -         1,088.1         128.0         -         661.1           Private Reserve         6,685.0         247.2         4.2         6,936.7           Risk Beserve         6,685.0         247.2         4.2         6,936.7           Risk Deserve         6,685.0         247.2         4.2         6,936.7           Accumulated Profit (Losses)         (829.4)         13,978.9         5.7         13,155.2           Net Income / Lossy for The Period         380.0         247.7         (1,10         62.63           Total Sharchoffeet's Equity Meror NCI         1,072.6         75.26         1.9         1,955.2           Total Equity         1,072.6         75.26         1.9         1,955.2           Total Equity         1,054.2         1,95.8         1,958.2         1,200.2         1,955.2           Loss & Overd	Cash and Cash Equivalents	5,636.2	1,454.1	-	7,090.3			
Share Capital Premium         1,087.4         318.0         (319.9)         1,085.5           Share Capital Premium         1,645.5         -         (1,645.5)         -           Ceneral Reserve         -         1,088         -         1.08           Legal Reserves         533.1         128.0         -         661.1           Private Reserve         6,685.0         247.2         4.2         6,936.2           Risk Reserve         (0,0)         26.3         -         26.3           Accumulated Profit (Losses)         (29.4)         1,978.9         5.7         13,155.2           Risk Reserve         (0,0)         247.7         (1,4)         626.3           Accumulated Profit (Losses)         (29.9)         1,978.9         5.7         13,155.2           Net Income (Loss) for The Peroid         9,500.6         1,995.9         1,195.8         12,200.9           Total PCI (Losses)         1,107.6         7,35.2         1,207.9         1,195.8         1,195.8         1,209.9           Total Equity         1,072.6         7,53.2         1,30.5         (1,195.8)         1,195.9         1,209.9           Due to Related Parties - Inter-Segment         3,8         6,56.2         1,30.2         1,20.	Current Assets	22,501.1	6,142.4	(796.6)	27,847.1			
Share Capital Premium         1,645.5         .         (1,645.5)         .	Total Assets	30,212.0	26,254.0	(3,168.5)	53,297.3			
Engral Reserve	Share Capital	1,087.4	318.0	(319.9)	1,085.5			
Semeral Reserver   10.8   13	Share Capital Premium	1,645.5	-	(1,645.5)	-			
Legal Reserves         533.1         128.0         -         661.1           Private Reserve         668.5         247.2         4.2         6336.7           Accumulated Profit (Losse)         (829.4)         13,978.9         5.7         13,155.2           Accumulated Profit (Losse)         (829.4)         13,978.9         5.7         13,155.2           Net Income / (Loss) for The Period         380.0         247.7         (1.4)         626.3           Total Shareholders' Equity Refore NCI         9,501.6         14,956.9         (1,956.8)         22,501.9           Total Equity         10,772.6         732.6         -         1,805.2           Total Equity         10,574.2         15,689.5         (1,956.8)         24,307.1           Total Equity         9,665.7         1,330.5         (101.0)         1,808.2           Loans & Overdraft         9,655.7         1,330.5         (101.0)         1,808.2           Loans & Overdraft         42         (10.0)         (2.6)         0.01.1           Due to Related Parties - Inter-Segment         38.8         652.6         (690.3)         0.00           Provision         37.5         31.3         -         (690.3)         0.00           Other Curre		-	10.8		10.8			
Risk Reserve         (0.0)         26.3		533.1	128.0	-	661.1			
Risk Reserve         (0.0)         26.3         — 26.3           Accumulated Profit (Losses)         (829.4)         13,978.9         5.7         13,155.2           Net Income / Loss) for The Period         38.0         24.7         (1.4)         626.3           Total Shareholders' Equity Before NCI         9,501.6         14,956.9         (1,956.8)         22,501.9           Total SLI         1,072.6         73.6         73.6         (1,956.8)         24,307.1           Total Equity         10,574.2         15,689.5         (1,956.8)         24,307.1           Total Equity         10,576.2         1,330.5         (101.0)         10,897.6           Loans & Overdraft         76,632.2         2,322.7         -         -         10,897.6           Loans & Overdraft         38.8         65.2         (50.0)         (2.0)         0.0         10.0         0.0           Due to Related Parties - Inter-Segment         38.8         65.2         (50.0)         0.0	Private Reserve	6,685.0	247.2	4.2	6,936.7			
Accumulated Profit (Losses)         (829.4)         13,978.9         5.7         13,155.2           Net Income / (Loss) for The Period         380.0         247.7         (1.4)         626.3           Total Shareholder's Equity Befor NCI         9,501.6         14,956.9         (1,956.8)         22,501.9           Total RQI         1,072.6         72.6         -         1,805.2           Total Equity         10,574.2         15,689.5         (1,956.8)         24,907.1           Totale Payables         9,665.7         1,330.5         (101.0)         10,4897.6           Loans & Overdraft         4.2         (1,00)         (2.6)         0,955.5           Due to Related Parties         4.2         (1,00)         (2.6)         0.0.           Due to Related Parties - Inter-Segment         38.8         652.6         (690.3)         0.0.           Other Current Liabilities         37.65         31.3         -         (690.3)         0.0.           Other Current Liabilities         58.1         145.7         -         6.73.7           Short term bond         5.8         4,562.8         (793.9)         22,015.1           Loans         7.7         4.2         -         -         5,709.2		·	26.3	-	26.3			
Net Income / (Loss) for The Period         380.0         247.7         (1.4)         62.63           Total Stareholders' Equity Before NCI         9,501.6         14,956.9         (1,956.8)         22,501.9           Total NCI         1,072.6         732.6         732.6         1-80.52         1,805.2           Total Equity         10,574.2         15,689.5         (1,956.8)         24,307.1           Loan So Overdraft         9,665.7         1,330.5         (101.0)         10,897.6           Loan So Overdraft         42         (0.0)         (2.6)         0.01.           Due to Related Parties         42         (0.0)         (2.6)         0.01.           Due to Related Parties - Inter-Segment         38.8         652.6         (690.3)         0.00.           Provision         376.5         31.3         -         607.3           Short term bond         5         8.0         4.5         4.0           Stort Lourent Liabilities         18,246.5         4,562.8         (793.9)         22,015.1           Loans         5         7,902.2         -         5,709.2           Frovision         376.4         61.3         0.2         4,709.2           Loans         4,502.2         3	Accumulated Profit (Losses)	(829.4)	13,978.9	5.7	13,155.2			
Total Shareholder's Equity Before NCI         9,501.6         14,955.9         (1,956.8)         22,501.9           Total NCI         1,002.6         732.6         -         -         1,800.2           Total Equity         10,574.2         15,689.5         (1,956.8)         1,907.2           Tade Payable         9,665.7         1,330.5         (101.0)         1,987.6           Loan & Overdraft         7,631.2         2,322.7         -         9,955.9           Due to Related Parties         38.8         652.6         (690.3)         0.0           Provision         376.5         31.3         (690.3)         0.0           Provision         376.5         31.3         (690.3)         0.0           Other Current Liabilities         38.8         652.6         (690.3)         0.0           Total Current Liabilities         18,246.5         38.0         (79.3)         38.7           Total Current Liabilities         18,246.5         4,562.8         (793.9)         22,015.1           Loans Office Current Liabilities         37.0         5,709.2         79.9         39.9           Loans Office Current Liabilities         37.0         5,709.2         39.9         39.9           Loans Office Current L		380.0	247.7	(1.4)	626.3			
Total Equity         10,574.2         15,689.5         (1,956.8)         24,307.1           Trade Payables         9,665.7         1,330.5         (101.0)         10,897.6           Loans & Overdraft         7,633.2         2,322.7          9,955.9           Due to Related Parties         4.2         (0.0)         (2.6)         0.0           Provision         376.5         31.3          407.8           Other Current Liabilities         528.1         145.7          80.0           Short term bond         18,246.5         4,562.8         (79.9)         20,151.1           Loans         18,246.5         4,562.8         (79.9)         20,151.1           Loans         7.1          5,709.2          5,709.2           Provision         7.1            7,109.2           Leas Obligation         37.6         5,709.2           7,109.2           Lead and Notes Payables         37.4 <td></td> <td></td> <td></td> <td></td> <td>22,501.9</td>					22,501.9			
Total Equity         10,574.2         15,689.5         (1,956.8)         24,307.1           Trade Payables         9,665.7         1,330.5         (101.0)         10,897.6           Loans & Overdraft         7,633.2         2,322.7          9,955.9           Due to Related Parties         4.2         (0.0)         (2.6)         0.0           Provision         376.5         31.3          407.8           Other Current Liabilities         528.1         145.7          80.0           Short term bond         18,246.5         4,562.8         (79.9)         20,151.1           Loans         18,246.5         4,562.8         (79.9)         20,151.1           Loans         7.1          5,709.2          5,709.2           Provision         7.1            7,109.2           Leas Obligation         37.6         5,709.2           7,109.2           Lead and Notes Payables         37.4 <td>Total NCI</td> <td>1,072.6</td> <td>732.6</td> <td>-</td> <td>1,805.2</td>	Total NCI	1,072.6	732.6	-	1,805.2			
Trade Payables         9,665.7         1,330.5         (101.0)         10,897.6           Loans & Overdraft         7,633.2         2,322.7         -         9,955.9           Due to Related Parties         4.2         (0.0)         (2.6)         0.1           Due to Related Parties - Inter-Segment         38.8         65.0         (690.3)         0.0           Provision         376.5         31.3         -         407.8           Other Current Liabilities         528.1         145.7         -         60.0           Short term bond         -         80.0         -         60.0           Total Current Liabilities         18,245         4,562.8         (793.9)         22,015.1           Loans         -         80.0         -         80.0         -         80.0           Provision         7.1         -         5,709.2         -         5,709.2           Provision         7.1         -         -         7.1         -         -         7.0         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td></td> <td>·</td> <td></td> <td>(1,956.8)</td> <td>24,307.1</td>		·		(1,956.8)	24,307.1			
Loans & Overdraft         7,633.2         2,322.7         -         9,955.9           Due to Related Parties         4.2         (0.0)         (2.6)         0.1           Due to Related Parties         38.8         652.6         (690.3)         0.0           Provision         376.5         31.3         -         407.8           Other Current Liabilities         528.1         145.7         -         60.0           Short term bond         -         80.0         -         80.0           Total Current Liabilities         18,246.5         4,562.8         (793.9)         22,015.1           Loans         -         5,709.2         -         5,709.2           Provision         7.1         -         -         7.0           Lease Obligation         37.4         -         -         -         7.1           Lease Obligation         70.4         -			1,330.5	(101.0)	10,897.6			
Due to Related Parties       4.2       (0.0)       (2.6)       0.1         Due to Related Parties - Inter-Segment       38.8       652.6       (690.3)       0.0         Provision       376.5       31.3       -       407.8         Other Current Liabilities       528.1       145.7       -       673.7         Short term bond       -       80.0       -       80.0         Total Current Liabilities       18,246.5       4,562.8       (793.9)       22,015.1         Loans       -       5,709.2       -       5,709.2         Provision       7.1       -       -       -       7.1         Lease Obligation       376.4       61.3       0.2       437.8         Trade and Notes Payables       703.4       -       (418.0)       285.7         Deferred Tax Liabilities       304.5       51.2       -       355.7         Bonds Payable       -       180.0       -       180.0         Total Non-Current Liabilities       1,391.3       6,001.8       (417.8)       6,975.2		7,633.2		-	9,955.9			
Provision       376.5       31.3       -       407.8         Other Current Liabilities       528.1       145.7       -       673.7         Short term bond       -       80.0       -       80.0         Total Current Liabilities       18,246.5       4,562.8       (793.9)       22,015.1         Loans       -       5,709.2       -       5,709.2         Provision       7.1       -       -       7.1         Lease Obligation       376.4       61.3       0.2       437.8         Trade and Notes Payables       703.4       -       (418.0)       285.4         Deferred Tax Liabilities       304.5       51.2       -       355.7         Bonds Payable       -       180.0       -       180.0         Total Non-Current Liabilities       1,391.3       6,001.8       (417.8)       6,975.2		·	·	(2.6)	0.1			
Provision       376.5       31.3       -       407.8         Other Current Liabilities       528.1       145.7       -       673.7         Short term bond       -       80.0       -       80.0         Total Current Liabilities       18,246.5       4,562.8       (793.9)       22,015.1         Loans       -       5,709.2       -       5,709.2         Provision       7.1       -       -       7.1         Lease Obligation       376.4       61.3       0.2       437.8         Trade and Notes Payables       703.4       -       (418.0)       285.4         Deferred Tax Liabilities       304.5       51.2       -       355.7         Bonds Payable       -       180.0       -       180.0         Total Non-Current Liabilities       1,391.3       6,001.8       (417.8)       6,975.2	Due to Related Parties - Inter-Segment	38.8	652.6	(690.3)	0.0			
Other Current Liabilities       528.1       145.7       -       673.7         Short term bond       -       80.0       -       80.0         Total Current Liabilities       18,246.5       4,562.8       (793.9)       22,015.1         Loans       -       5,709.2       -       5,709.2         Provision       7.1       -       -       -       7.1         Lease Obligation       376.4       61.3       0.2       437.8         Trade and Notes Payables       703.4       -       (418.0)       285.4         Deferred Tax Liabilities       304.5       51.2       -       355.7         Bonds Payable       -       180.0       -       180.0         Total Non-Current Liabilities       1,391.3       6,001.8       (417.8)       6,975.2				· · · · ·	407.8			
Total Current Liabilities         18,246.5         4,562.8         (793.9)         22,015.1           Loans         5,709.2         -         5,709.2           Provision         7.1         -         -         -         7.1           Lease Obligation         376.4         61.3         0.2         437.8           Trade and Notes Payables         703.4         -         (418.0)         285.4           Deferred Tax Liabilities         304.5         51.2         -         355.7           Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2	Other Current Liabilities	528.1	145.7	-	673.7			
Total Current Liabilities         18,246.5         4,562.8         (793.9)         22,015.1           Loans         5,709.2         -         5,709.2           Provision         7.1         -         -         -         7.1           Lease Obligation         376.4         61.3         0.2         437.8           Trade and Notes Payables         703.4         -         (418.0)         285.4           Deferred Tax Liabilities         304.5         51.2         -         355.7           Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2				-	80.0			
Loans         5,709.2         5,709.2         5,709.2           Provision         7.1         -         -         7.1           Lease Obligation         376.4         61.3         0.2         437.8           Trade and Notes Payables         703.4         -         (418.0)         285.4           Deferred Tax Liabilities         304.5         51.2         -         355.7           Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2	Total Current Liabilities	18,246.5		(793.9)	22,015.1			
Provision         7.1         -         -         7.1           Lease Obligation         376.4         61.3         0.2         437.8           Trade and Notes Payables         703.4         -         (418.0)         285.4           Deferred Tax Liabilities         304.5         51.2         -         355.7           Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2	Loans	-	5,709.2	-				
Lease Obligation         376.4         61.3         0.2         437.8           Trade and Notes Payables         703.4         -         (418.0)         285.4           Deferred Tax Liabilities         304.5         51.2         -         355.7           Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2		7.1		-	7.1			
Trade and Notes Payables       703.4       -       (418.0)       285.4         Deferred Tax Liabilities       304.5       51.2       -       355.7         Bonds Payable       -       180.0       -       180.0         Total Non-Current Liabilities       1,391.3       6,001.8       (417.8)       6,975.2			61.3	0.2	437.8			
Deferred Tax Liabilities         304.5         51.2         -         355.7           Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2	-				285.4			
Bonds Payable         -         180.0         -         180.0           Total Non-Current Liabilities         1,391.3         6,001.8         (417.8)         6,975.2	·		51.2		355.7			
Total Non-Current Liabilities 1,391.3 6,001.8 (417.8) 6,975.2		-		-	180.0			
		1.391.3		(417.8)				
	Total Equity And Liabilities	30,212.0	26.254.0	(3,168.6)	53.297.3			

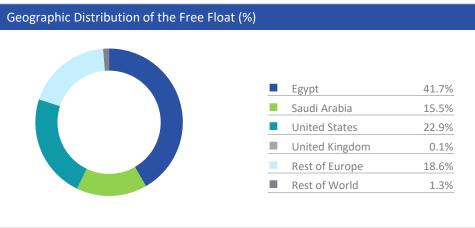


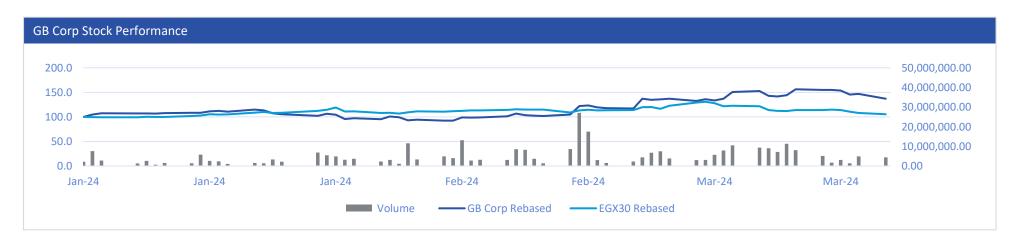


GB Corp is focused on the long-term sustainability of the business and its ability to deliver to shareholders.

#### A closer look at our shareholding structure as of 31 March 2024









# Glossary of Commonly Used Terms Completely Knocked Down. These are kits imported from the supplier and

assembled in Egypt, using the locally-mandated percentage of domestic parts.

CBU	Completely Built Up. This refers to vehicles that are imported fully-assembled.		>							
LOB	Line of Business.	-			$\bigcirc$		$\bigcirc$			
LTR	Light Truck Radial.	-		$\bigcirc$		$\bigcirc$	•	$\bigcirc$		
OEM	Original Equipment Manufacturer. For instance, Hyundai is the OEM of the Hyundai Tuscon.	-			$\bigcirc$		$\bigcirc$		$\bigcirc$	
OTR	Off-the-road.	_				$\bigcirc$		$\supset$		<
		_					$\bigcirc$			
PCR	Passenger Car Radial.	_								
TBR	Truck and Bus Radial.	_					`			



# Thank you

**INVESTOR RELATIONS** 

Mansour Kabbani Board of Directors Member

Mohamed younis
Chief Investment Officer

Sarah Maged Investor Relations Communications Manager

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**Shareholder Information** 

Reuters Code: GBCO.CA Bloomberg Code: GBCO.EY

**Number of Shares Outstanding** 

1,085,500,000